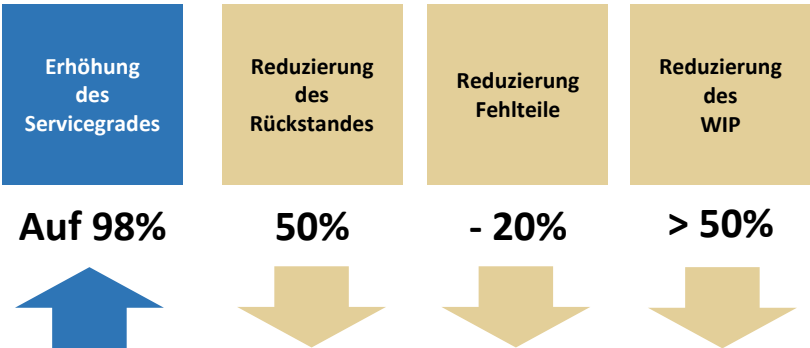
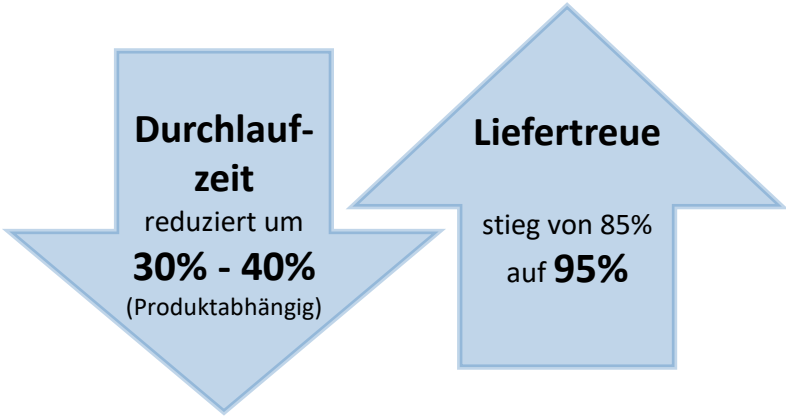


# SIMPLE PLANNING / TOC-CASE STUDY: BIG KAISER PRÄZISIONSWERKZEUGE AG

| Branche:<br>Präzisionswerkzeuge |         |
|---------------------------------|---------|
| Mitarbeiteranzahl               | 100 MA  |
| Verkaufsartikel                 | 7.000   |
| Gesamt-Artikelstamm             | 40.000  |
| Fertigungstiefe                 | hoch    |
| Make to Stock                   | 90% MTS |
| Make to Order                   | 10% MTO |

|                   |           |
|-------------------|-----------|
| Amortisationszeit | offen     |
| Projektdauer      | 10 Monate |



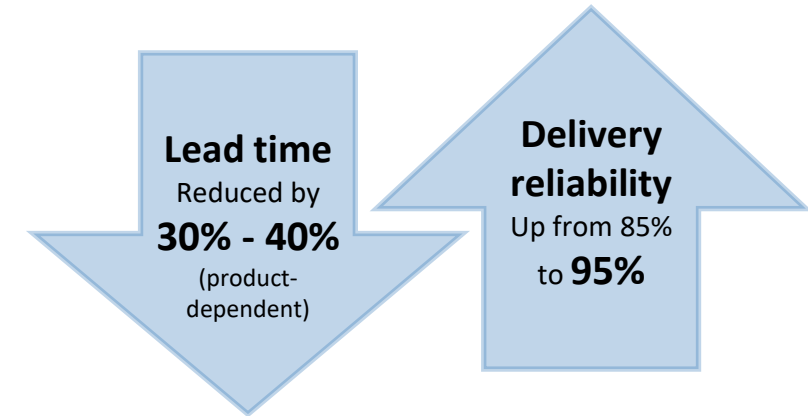
| TOC-Bausteine           | Umgesetzt? |
|-------------------------|------------|
| Disposition             |            |
| Fertigungssteuerung     |            |
| Supply Chain Management |            |
| Projektmanagement       |            |
| TOC-Kalkulation         |            |
| TOC-Overhead            |            |
| Leanproduktion komplett |            |

# SIMPLE PLANNING / TOC-CASE STUDY: BIG KAISER PRÄZISIONSWERKZEUGE AG



| Industry:<br>Precision tools |         |
|------------------------------|---------|
| Employees (FTEs)             | 100 MA  |
| Sales items                  | 7.000   |
| Total article master         | 40.000  |
| Vertical integration         | high    |
| Make to Stock                | 90% MTS |
| Make to Order                | 10% MTO |

|                   |           |
|-------------------|-----------|
| Amortisation time | open      |
| Project duration  | 10 months |



| TOC-Components           | Complete? |
|--------------------------|-----------|
| Planning & Scheduling    | ✓         |
| Production control       | ✓         |
| Supply Chain Management  |           |
| Project management       |           |
| TOC-Finance & Measures   |           |
| TOC-Overhead             | ✓         |
| Complete Lean Production | ✓         |